

# Cattle movements and marketing in California

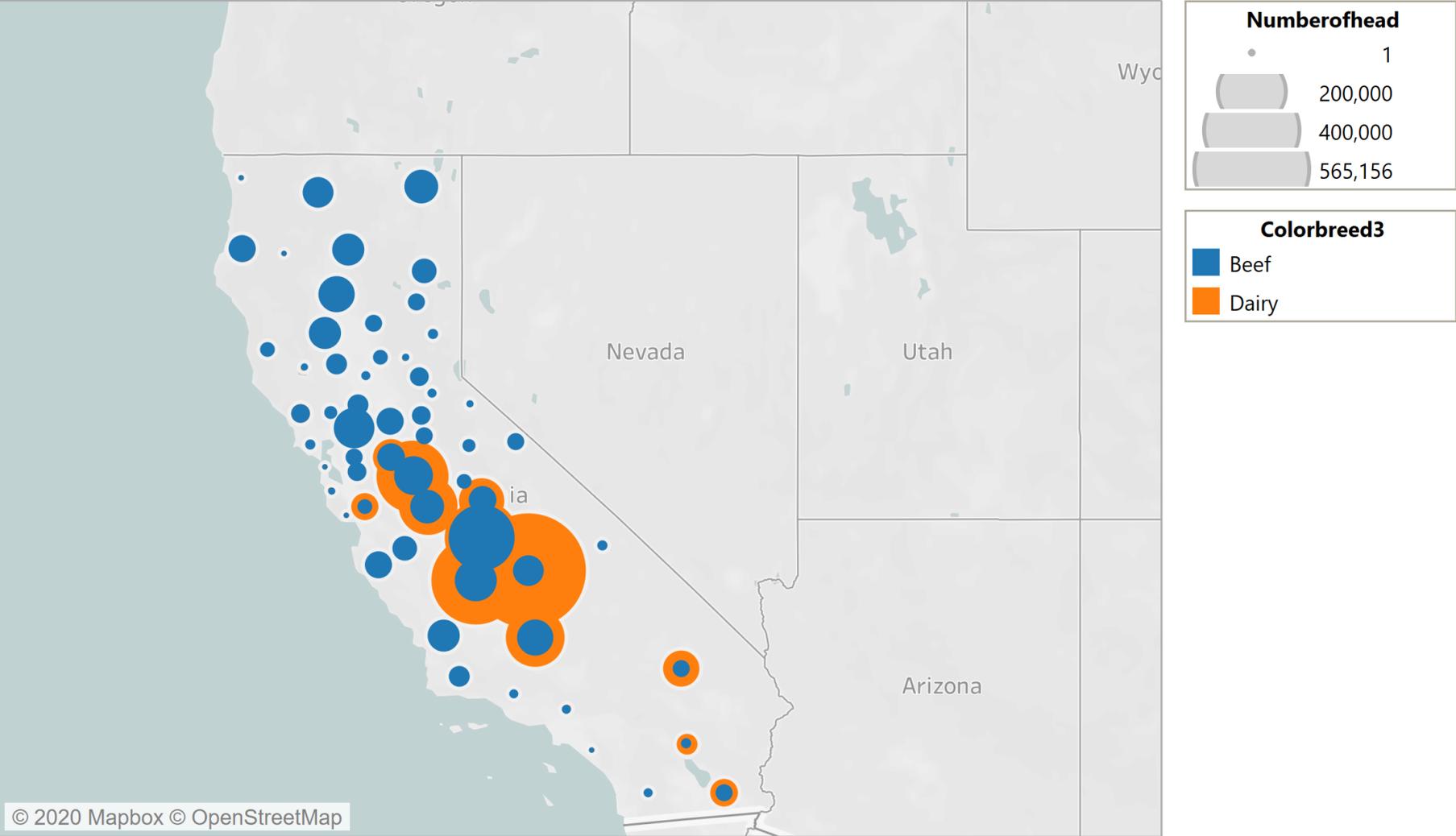
Based on CA Brand Inspection Data 2017

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- UC Cooperative Extension
- January 2020

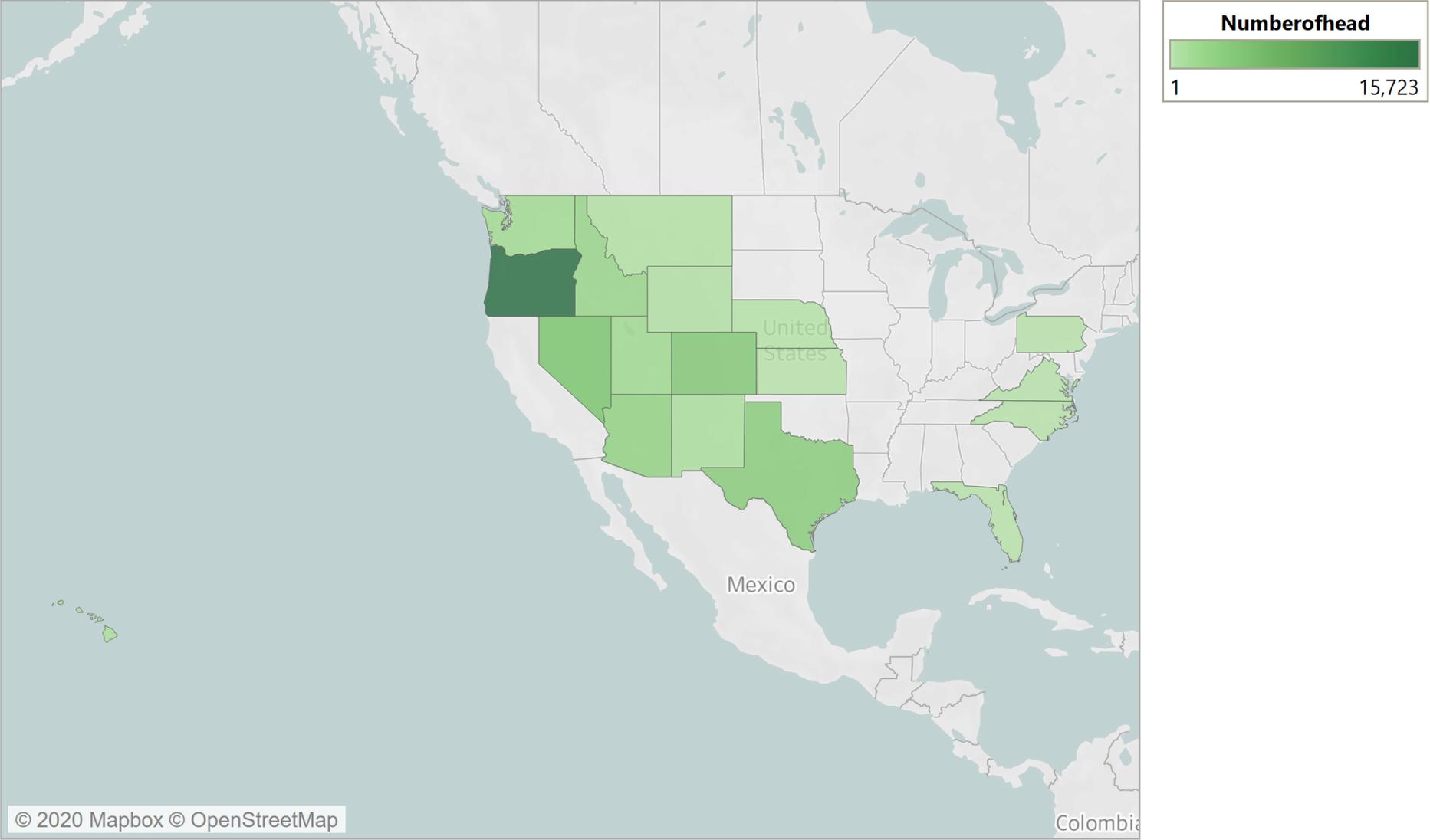
# Beef Cattle Production in California

- Infrastructure and markets influenced by dairy beef
- National scope in terms of feed resources and cattle
- Production on California's rangelands is seasonally based to fit forage!
- Direct marketing is limited (< 2%)
- Lots of small producers raising calves
- Most producers rely on auction yards, feedlots and slaughter houses.

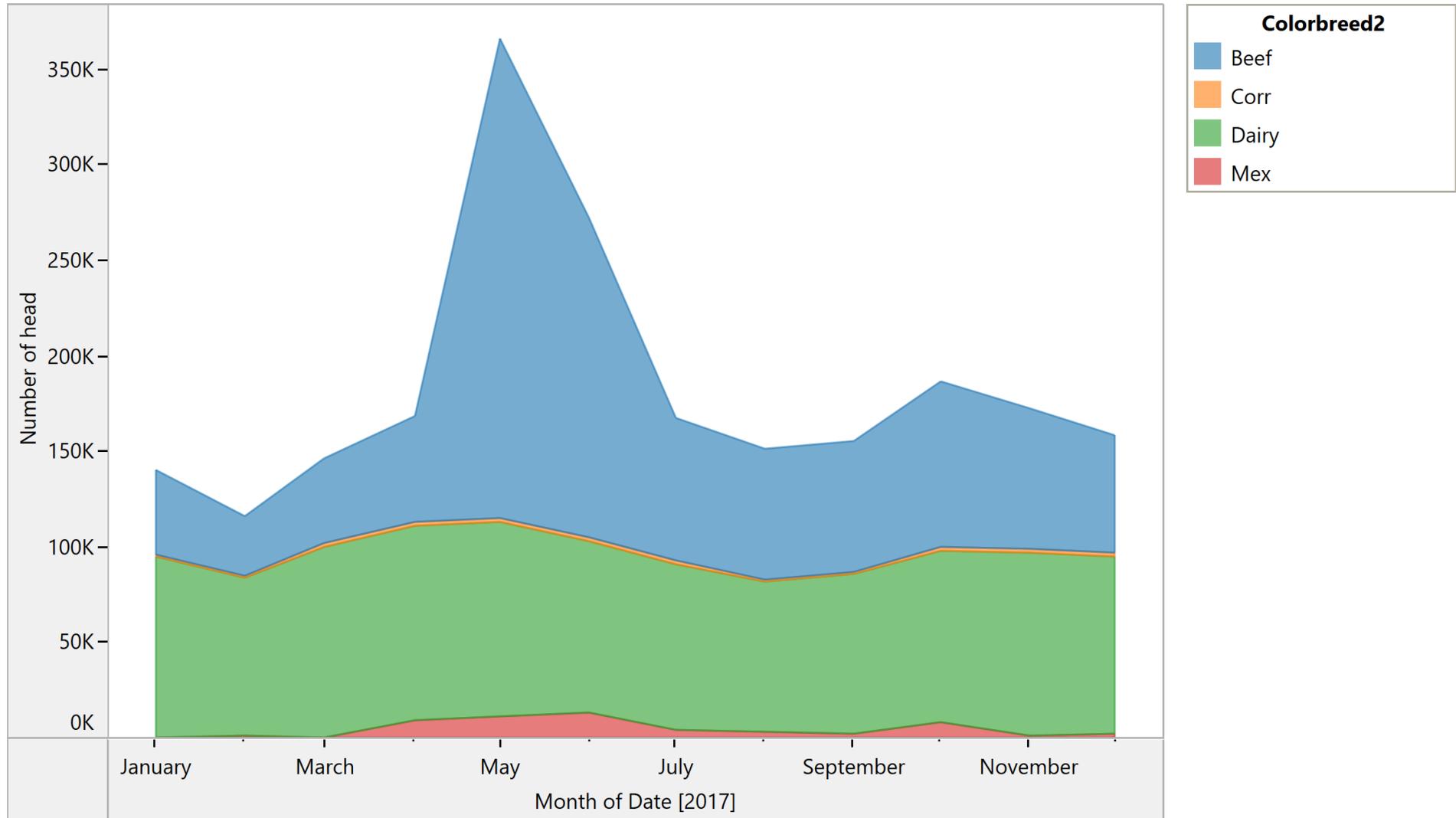
Beef Production: Where are beef and dairy cattle coming from in California?  
(Beef 1.2 million head; Dairy 1.9 million head)



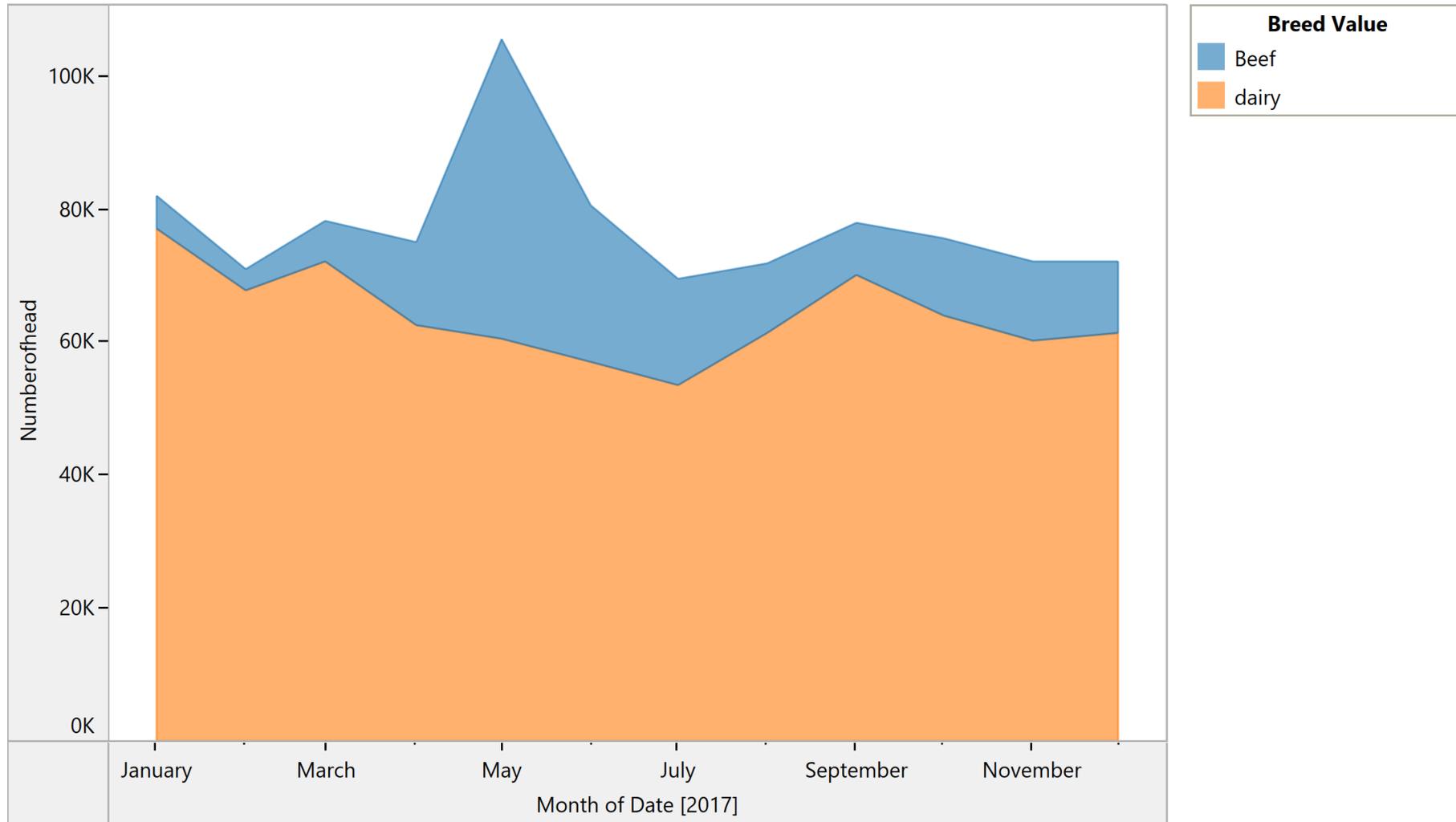
Where are beef cattle in California from out of state coming from?



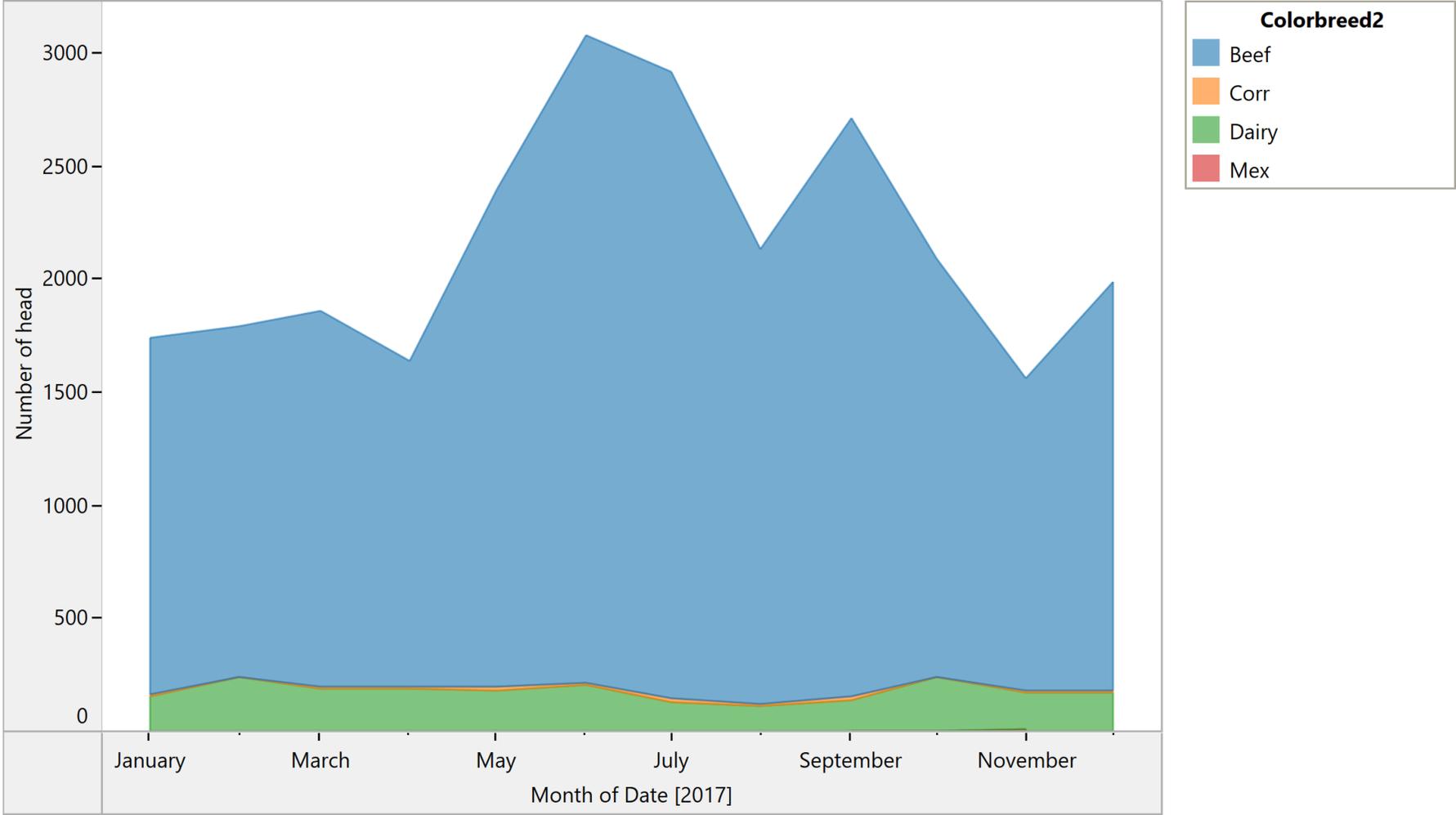
Steers and Heifers leaving CA ranches or dairies by month for 2017  
(excludes animals moving for breeding, herd development or rodeo)



Cows leaving CA ranches and dairies by month  
(excludes herd development, breeding and rodeo)



All cattle direct marketed by producer by month 2017  
(includes cattle with meat sold by third party with cattle finished on ranch)



Where are  
beef cattle  
leaving  
ranches  
going?

Steers and Heifers (Calves and Yearlings- 1 m head)		
Where	Head	
<b>Auction</b>	<b>323,000</b>	<b>32 %</b>
Direct	17,000	2 %
Wholesale	6,000	<1%
<b>On feed in</b>	<b>246,000</b>	<b>57 %</b>
<b>On feed out</b>	<b>323,000</b>	
Grass out	116,000	12 %

Beef cows (100,000 head)		
Where	Head	
<b>Auction</b>	<b>77,000</b>	<b>77%</b>
Direct	3,000	3%
Wholesale	17,000	17%
On feed	3,000	3 %

Cows	head
Grass out of state	50,000

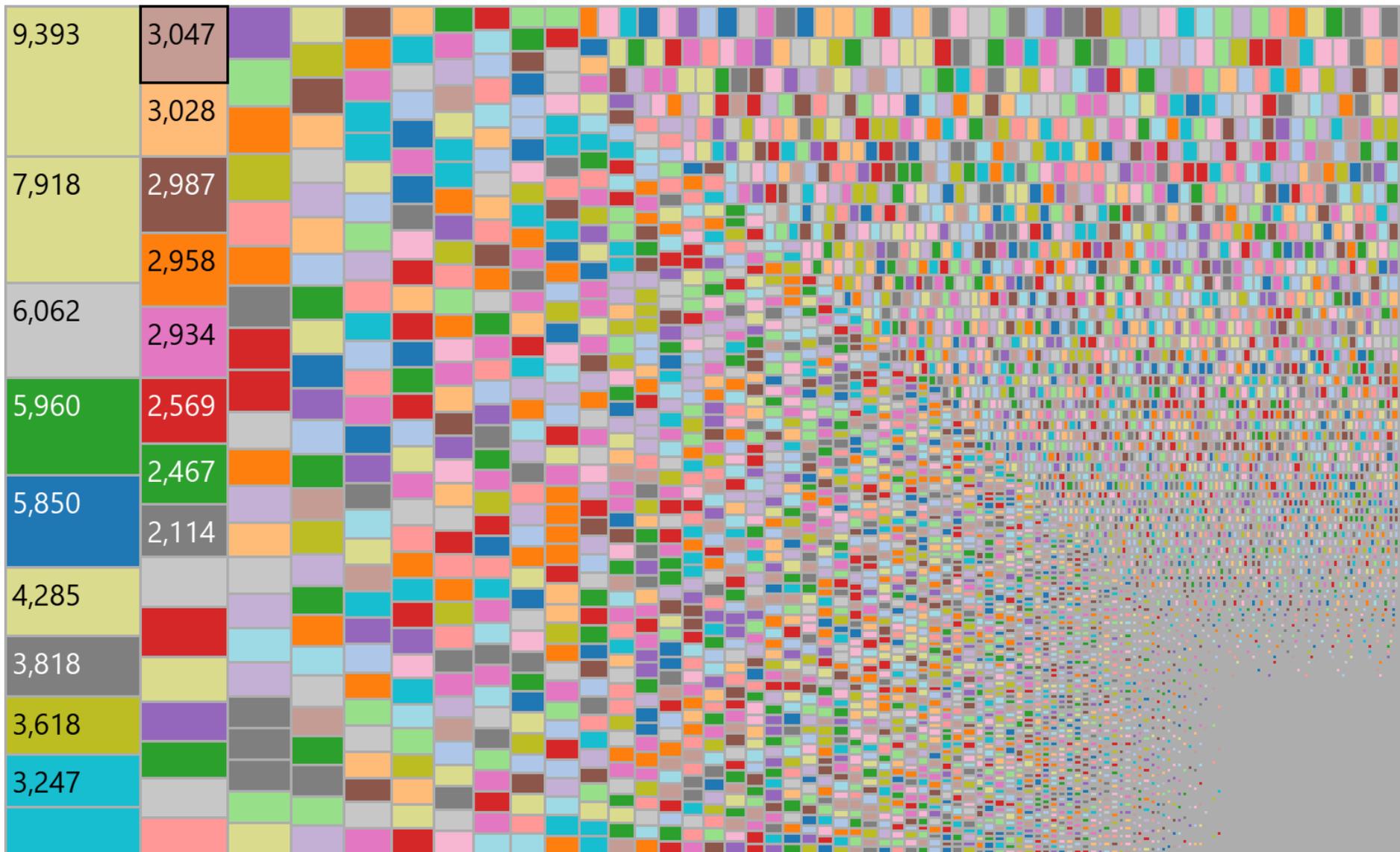
# Where do cattle go that leave CA?

Grass Out of State			
Oregon	Nevada	Wyoming	
100,000 head +	22,000	9,000	
On Feed Out of State			
Colorado	Nebraska	Kansas	Texas
38,000	36,000	29,000	20,000

# Participation in Beef Production (number of producers)

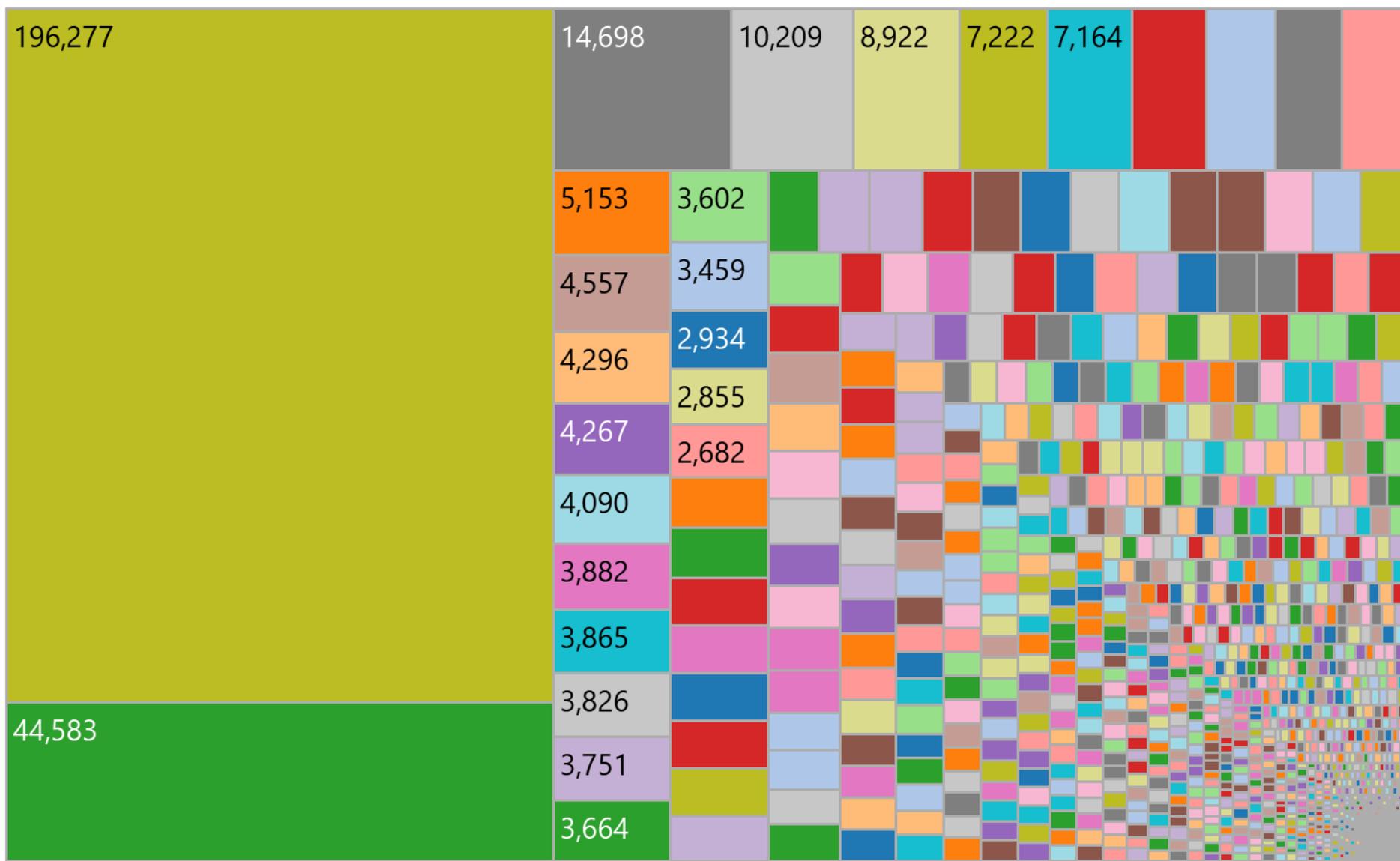
- Total Number approx. 16,000
  - Cow-calf 9,000
  - Stocker 4,500
  - Marketing Direct 700
  - Auctions 29
  - Registered Feedlots 14
  - Slaughter Plants 17

# Beef producers selling cattle or moving cattle out of state (not to feedyards or slaughter) number of head moved or sold in 2017



Summary	
Count:	13544
SUM(Numberofhead)	
Sum:	545,546
Average:	40.28
Minimum:	1
Maximum:	9,393
Median:	8.00

# Beef producers with cattle on feed or slaughter (number of head per year)



Summary	
Count:	1570
SUM(Numberofhead)	
Sum:	616,111
Average:	392.43
Minimum:	1
Maximum:	196,277
Median:	37.50

